**INTRODUCTION**

While there are potentially rich trade, business and investment opportunities in Libya, there are still challenges to successfully operating in the country. From selling products, providing services to choosing potential business partners in Libya, it’s imperative to know who you are dealing with, and obtaining accurate and reliable information and data on individuals, officials, companies or projects is absolutely crucial for success and can make the difference between a successful or catastrophic venture.

The importance of carefully carrying out due diligence, investigation, background etc is particularly significant to any foreign company or companies doing/ wishing to do business in Libya.

**SERVICES**

We at SOC Libya Ltd have been carrying out due diligence services in Libya since 2008. Our Clients are well-known international companies and consultancy firms from the UK, USA to Hong Kong.

We conduct bespoke services which simply make us ahead of others (probably the best). Our services include background screening, companies’ existence and activities, site visits, verifications, individuals, officials, entities, connections to particular groups or regimes, political and business associations & links, investigation, reporting, analysing researching etc.

Our track records of excellent findings and cost-effective reports made us a reliable source of information. We have been helping clients to make the right decisions and enabling them to cast new light on potential business partners by providing previously unknown data, facts and information.

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PROJECTS

We have been involved in numerous tasks, but due to confidentiality we are unable to name neither the projects’ clients nor the individuals, officials, companies or project. We only can give limited information about some of the cases we worked on such as:-

- Before a group of international companies were to sign an agreement with a Libyan private company (2009)
- Covering former and current key figures & decision makers at NOC, NTC, GNC, interim (previous & current) governments, elections, political parties or group, tribes and Oil & gas industry (2008, 09, 10, 11 & 2012)
- Investigation and valuation of NOC strategies & innovations (2010)
- A background screening into a list of profiles of contacts in Libya oil sector (2011)
- Libyan companies & individuals based in the UK (2011)
- An international medical company was due to renew its dealership with a Libyan company (2011)
- Research and investigation about financial misuse & mismanagement of medical treatments for cases of the wounded Libyan fighters (2011 & 2012)
- A big merger between foreign and Libyan private companies (2012)
- Due diligence, investigation, background and reputation screening into Libyan private companies, their shareholders, directors or owners such as:
  - Oil and gas companies and their shareholders, directors and owners (2009, 2010, 2011)
  - Airline and travel companies (2011)
  - A Car hire and transport company (2010)
  - A Car park Company (2011)
  - A Catering services company (2011)
  - A Telecom & Satellite Company (2011)
  - Law firms and their owners (2012)
  - A Technical and engineering company (2012)
  - Individuals who were seeking settlement abroad (2012)
  - And many more cases

Success Opportunity Capability

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WHAT MAKES US UNIQUE AT DUE DILIGENCE?

TASKS

When we receive an assignment we plan a strategic approach to each specific task in which we first review our in-house data and create a list of business associates and contacts (sources) that might have some connections to the task through family, friendship or business links to the subject and gather any public information available.

We launch and conduct comprehensive interviews, meetings, phone calls, search, analysis to data etc with the task’s personal & professional associates, family, friends, officials etc.

We provide in-depth research into the individuals, officials, companies or projects upon which present success and sustainability in the market for a long term. We have been able to discover previously unknown data which shed a light on the sustainability of our clients.

THE CHALLENGE

Generally speaking, as there is almost no public domain data available about Libyan individuals, officials, projects or companies, it’s no secret that we sometimes face challenges and difficulties from allocating companies to find the “surnames” names or persons who own/manager/ run those companies.

There is also a risk of rumours or unconfirmed accusations or allegation against or about those who we conduct due diligence upon.

We work hard and dig deep to distinguish between what is correct and wrong. We launch our own methodology of filtering and assessing the findings. We interview, speak to or meet a large number of individuals who are directly and indirectly associated with the subject to reach the ultimate conclusions.

IN SUMMARY

Our tasks or assignments are always delivered before or on the closing date which again made us a very reliable company.

We have been an excellent source for accurate and reliable data, information and details for our clients.

Our results were successful and since then we have been a trusted source of data.